

# The Race Is ON!

Sell Qwest Integrated Access (VoIP) through the Small Business Referral Desk and earn \$400 SPIF per Integrated Access. Ends December 31.



**ACT NOW!** Extra \$50 SPIF for Integrated Access deals closed by November 20!

## For You:

Sell Integrated Access, 3-year term - DS-1 (1.5 Mbps) \$475 customer spend = **\$400 SPIF**  
Extra until November 20 = **\$50 SPIF**  
Use ADTRAN router = **\$100 SPIF**  
Sale of \$475 = **\$550\*** SPIF

\*Until November 20 only, then reverts to \$500.

## For Your Customers:

Integrated Access 16-Line 2xDS-1 packages as low as \$895 for standard configuration.

See your Channel Sales Manager for details or to learn about the Qwest Business Partner Program, please visit: [www.qwest.com/partners](http://www.qwest.com/partners)

