



## FOR IMMEDIATE RELEASE

### TNCI Announces NEW Broadband VoIP Solution from Whaleback Systems

*-CrystalBlue Voice IP PBX Service Provides Business End Users with Cost-effective Solution with Better QOS Than IP Centrex-*

**Boston, MA—August 24, 2006** -- TNCI, a leading national reseller of voice and data solutions, announced today that it will begin offering Whaleback System's managed CrystalBlue Voice Service™. This provides TNCI's Agent Partners the opportunity to offer their small and medium size business customers a cost-effective, carrier-grade premises-based IP PBX with rich Voice over IP (VoIP) functionality that businesses can leverage via a simple broadband cable or DSL connection.

"TNCI is very excited about the addition of this service to our portfolio. The CrystalBlue Voice Service is a unique offering with a distinct competitive advantage. That's good news for TNCI Agents and good news for customers," said Brian Twomey, TNCI President. "We selected Whaleback's managed premises-based IP PBX service over many other hosted offerings because Whaleback's unique architecture provides end-users with a high-quality solution that eliminates the quality issues that have challenged so many other VoIP offerings. It's a business and technology combination that our Agents and customers will find extremely attractive."

"We're extremely pleased to have TNCI on-board as a provider of our CrystalBlue Voice Service," said Mark Galvin CEO of Whaleback Systems. "By leveraging our business class VoIP service offering, TNCI's experienced agent channel can now rapidly begin to offer a quality VoIP solution to their SMB customers."

"Whaleback's unique on-premises architecture provides customers with a much better user experience than hosted IP PBX and IP Centrex solutions," said Brenda MacDonald, TNCI VP Carrier Relations. "As a managed IP PBX service, Whaleback monitors and controls the end-to-end network, separating voice traffic from data traffic, and providing business customers with the PSTN-like quality that they've come to expect while simultaneously supporting new IP-based services."

Founded in 1991, TNCI offers customers the benefit of our long-term relationships and volume buying power with the industry's most advanced, reliable carriers. In addition to the CrystalBlue Voice IP PBX service, the TNCI Portfolio includes Local, Integrated Local, DSL, Switched and Dedicated Long Distance, IP, Frame Relay, Point-to-Point, MPLS, Reservation-less, Event, and Web Conferencing.

Visit [www.tncii.com](http://www.tncii.com) to learn more about TNCI Voice and Data Solutions.