

Venicom Recognized on “Fast Growth 100” List



Scottsdale, Arizona, August 27, 2008 – Venicom, a nationwide solution provider of telecommunication services, today announced that it has been named 89th on Everything Channel's 2008 CRN Fast Growth 100 List. The CRN Fast Growth 100 list recognizes the fastest growing Solutions Providers in the industry today. This year's Fast Growth 100 companies all share a passion for growing their businesses at warp speed.

"The CRN Fast Growth 100 are the cream of the crop when it comes to Solution Providers who know how to wrap technology in world-class services offerings, and this year's group demonstrate that the technology Channel is strong and growing, regardless of surrounding economic conditions," said Robert C. DeMarzo, senior vice president and editorial director for Everything Channel editorial.

"This award recognizes the hard work and dedication to growth exhibited by over 100 Venicom employees," stated Robert Goble, President of Venicom. "Many of our employees have been with us since we incorporated in 1998. Our annual sales volume increase in just two years to \$15 million would not be possible without our employee's commitment to a positive customer experience."

The CRN Fast Growth 100 are channel industry leaders. They average two-year revenue growth ('05-'07) of 153 percent, and average annual sales of products and services of \$106 million.

The five common traits typify the CRN Fast Growth Solution Provider include: multi-vendor IT solutions; cutting-edge technologies; close customer relationships; strong sales philosophies; and business-oriented IT consulting.

To be eligible for the 2008 Fast Growth 100, companies must be an IT solution provider; be based/headquartered in the U.S.; have had net sales of at least \$1,000,000 in calendar year 2005; and be an independent company.

Rank is based on 2 years' growth of net sales from calendar year 2005 to calendar year 2007. Net sales were verified by public filings when possible. All private companies provided a signed affidavit attesting to the accuracy of the reported 2005 and 2007 net sales figures or accountant-reviewed financials or audited financials. Affidavits were signed by an owner or officer of the company or by a CPA representing the company. Affidavits and financials are on file in Redmond, Washington.

The Fast Growth 100 companies were honored at an event on October 15 in Chicago.

For additional information on the Fast Growth 100, visit www.channelweb.com

About Venicom

Venicom created its carrier neutral relationships with multiple Tier One Backbones to become a unique, single source bandwidth consulting and procurement company. Not only does our experience insure product accuracy and efficient circuit provisioning, but also Venicom provides the lowest discount rate structures available.

Venicom acts as a single point of contact for our clients concerning all of their connectivity needs including data, voice, and local services as well as consultation for purchasing services such as co-location, web hosting, hardware and dark fiber. By procuring contracts directly from each carrier for our clients, not only does Venicom provide the lowest prices possible, but most importantly we insure the highest level of direct carrier support and customer service.

Whatever your connectivity needs are, from local T-1 voice service to international OC-48 IP capacity, you can take advantage of Venicom's unique consulting position as a turn-key communication solutions provider.

About CRN

CRN provides solution providers and technology integrators with the crucial information and analysis they need to drive their company's sales. As an advocate for and voice of the IT channel, solution providers turn to *CRN* first for immediate information. With nearly 30 years of experience, *CRN* is the most trusted source for channel professionals. *CRN* can be found on the web at <http://www.channelweb.com>.

Everything Channel (www.everythingchannel.com, www.channelweb.com)

Everything Channel, formerly CMP Channel, is the one-stop-shop for accessing, enabling and accelerating technology sales channels. From branding and recruiting to marketing and sales, Everything Channel offers technology marketers the unmatched breadth and depth of global brands and market intelligence combined with an unparalleled audience loyalty and credibility serving all technology sales channels. Through innovative sales and marketing solutions, Everything Channel arms the sellers of technology with the resources they need to achieve measurable and significant results. Everything Channel is a subsidiary of United Business Media (<http://www.unitedbusinessmedia.com/>), a global provider of news distribution and specialist information services with a market capitalization of more than \$2.5 billion.

Contacts

Dan Neel
Everything Channel
516.562.7236
dneel@everythingchannel.com

Nicole Langford
Venicom
602.277.0000 x 125
nicole.langford@venicom.com

###